

DIFFERENTIATORS

- ◆ 0 Total Recordable Incident Rate (TRIR)
- ◆ 0.79 Experience Modifier Rating (EMR)
- ◆ 700K Man-Hours Since Last Recordable Incident
- ◆ 2.32M Man-Hours Since Last Time-Loss Incident
- ◆ 69,000 SqFt / 32% Reduction in Warehouse Footprint
- ◆ \$200M / 50% Inventory Reduction via Optimization
- ◆ \$606M+ Commercial Client Cost Savings

COMPANY HISTORY

- ◆ Year Established: 1999
- ◆ Warehouse Operations: 282K Sq Ft +9 laydown yards
- ◆ Inventory Managed: \$300M (average annual value)
- ◆ SKUs Managed: 100K (individual items)
- ◆ Line Items Procured: 1.8M (transactions)
- ◆ Inventory Procured: \$5.8B (total value)
- ◆ Shipments Processed: 2.9M (inbound/outbound)
- ◆ Deliveries Performed: 2.3M (directly to customers)

CORE NAICS

- ◆ 493110 (Primary) - General Warehousing & Storage
- ◆ 493190 - Other Warehousing & Storage
- ◆ 541614 - Process, Physical Distribution, & Logistics Consulting Services
- ◆ 561110 - Office Administrative Services
- ◆ 561210 - Facilities Support Services

LICENSES & CERTIFICATIONS

- ◆ Women-Owned Small Business (WOSB)
- ◆ ISO 9001:2015 (Quality)
- ◆ ISO 45001:2018 (Safety & Occupational Health)
- ◆ ISO 14001:2015 (Environmental)
- ◆ ISO 30415:2021 (Diversity, Equity & Inclusion)

COMPANY INFORMATION

UEI: GQXLWN3MXPK5 / CAGE: 8ZNA7 / DUNS: 029171851

CORE COMPETENCIES

- Warehouse Operations
- Inventory Management & Optimization
- Procurement & Contracting Support
- Order Tracking & Expediting
- Transportation Coordination
- Vehicle Fleet Management
- Equipment Bill of Materials
- Master Data Catalogue Maintenance
- Surplus Disposition & Cost Recovery
- ERP Conversion Project Management



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PAST PERFORMANCE



- Fleet Readiness Center East Transportation Support Services / *Contract #:* N6852024C0006
- **Flight line, mule and mule train services, forklift operations, delivery via tractor-trailer, equipment maintenance services, dispatch, and administrative support.**
- \$26M awarded contract value
- *Contract Type:* Firm Fixed Price (FFP)
- *Anticipated Contract Duration:* 04/2024 – 03/2029



- OCONUS Logistics Service Support in Alaska / *Contract #:* 47QSCC23D0001
- **Sourcing, procurement, warehousing, inventory management, transporting and arranging transportation, and delivery of office supplies, tools and hardware, houseware, furniture, and cleaning products to DoD and Federal civilian customers in and around Alaska**
- \$12.3M awarded contract value
- *Contract Type:* Firm Fixed Price, Indefinite Delivery/Definite Quantity



- **Warehouse and inventory management services in North Dakota, Texas and Ohio shale oil & gas fields**
- \$1.5M average annual cost reduction
- \$34M inventory value processed and managed annually
- \$3.6M average annual contract value (5-year average)
- *Contract Dates:* 06/2015 – 01/2024 (Equinor) and 08/2021 – 08/2022 (GME)



- **Contingent labor services in Alaska to support oil field development, including long-term support for logistics, procurement, contracting, accounting, and ERP implementation**
- \$300K average annual cost reduction through efficiencies
- \$310K average annual contract value (5-year average)

BP North America

- **Master data and catalog services in support BP's global operations**
- Over 1 million active records cleansed and maintained
- Three major enterprise level system conversions completed
- \$470K average annual contract value
- *Contract Dates:* 01/2020 - 06/2022



BP Alaska (Supply Chain)

- **Procurement, contracting, warehouse, inventory management and surplus disposition services for their oil field operations on the North Slope of Alaska**
- 50%/\$150M inventory reduction (2019-2020)
- 69,000 SqFt footprint reduction (32%) through warehouse optimization (2017-2019)
- \$14M average annual contract value (5-year average) and \$29M annual value at peak
- *Contract Dates:* 04/1999 - 06/2020

BP Alaska (Bill of Materials)

- **Equipment Bill of Materials support and a custom-built software tool**
- 65% of all 20+ year-old safety critical equipment had completed and current Bill of Materials, accomplished through physical walk-downs and tagging
- \$450K average annual contract value (5-year average) and \$2.5M annual value at peak
- *Contract Dates:* 06/2010 - 06/2020



- **Procurement, warehouse and inventory management services for their oil field operations on the North Slope of Alaska**
- Directly assisted with the acquisition transition of all financial inventory from BP to Hilcorp
- \$5.2M total contract value (Hilcorp Northern Assets); \$4.6M total contract value (Hilcorp Alaska)
- *Contract Dates:* 09/2014 - 04/2018 (Hilcorp Northern Assets); 07/2020 - 02/2021 (Hilcorp Alaska)