

# P#02-PS09:

/// PROCUREMENT STRATEGIZER

## Buy strategically and save exponentially.

In asset-intensive businesses, procurement is a significant source of cost savings and overhead reduction – if you can shift from a transactional environment to one that is carefully and strategically optimized for high performance. Procurement Strategizer helps you bring that strategy to life.

Procurement Strategizer is a simple, web-based application that automates your entire procurement process: RFQs, approvals, requisitioning, purchase order generation and more. It's developed and optimized specifically for the unique requirements of asset-intensive industries by Oniqua – a leader in asset-intensive enterprise analytics.

### GAIN REAL PERFORMANCE ENHANCEMENT

Procurement Strategizer combines leading-edge technology with a proven, world-class procurement methodology. You'll establish procurement operations that optimize your spend and supplier management for strategic gains. On average Procurement Strategizer provides:

- 5-20 percent overall spend reductions
- 10-25 percent improvements in supply chain efficiency and effectiveness
- 5-15 percent improvements in supplier quality, accuracy and delivery performance

### GAIN MORE THAN A SOLUTION

Asset Management Services (AMS) is a master distributor of the Oniqua Analytics Suite – a platform that contributes to continuous improvement of reliability, maintenance, inventory and procurement activities for many of the world's leading asset-intensive companies.

Our partnership with Oniqua Enterprise Analytics ensures you get more than best-in-class software. You're backed by a professional services provider with tested methodologies and detailed asset management and supply chain expertise. Plus, you'll benefit from our proven record of solving extremely complex problems in your industry.

## FEATURES OF PROCUREMENT STRATEGIZER

Procurement Strategizer reduces overhead and improves efficiency by combining solid methodology, automated processes and powerful analytics.

### ESTABLISH AND EXECUTE YOUR PROCUREMENT STRATEGY

Take control of your operations by empowering your staff and instantly providing answers at every step in the process:

- Examine spending for each commodity, with each supplier
- Find opportunities to consolidate spending
- Attain full benefits from your contracts
- Determine where suppliers need to improve
- Find inefficiencies in your supply chain
- Find out how much it costs to do business with a supplier
- Discover trends in pricing

### AUTOMATE AND STREAMLINE PROCUREMENT

Through business rules that you define, Procurement Strategizer automates many of the most challenging aspects of procurement.

- Generate electronic Requests For Quotations
- Automatically compare bids from suppliers using numerous considerations beyond just price
- Enable buyers to segment your supplier base
- Automatically connect with key suppliers
- Draw on order, delivery and invoice data to continuously evaluate against key performance indicators

### GAIN INSIGHT YOU CAN ACT ON

Use sophisticated analysis and domain knowledge to segment suppliers and inform decisions. Identify ways to improve sourcing, manage and monitor supplier interactions, evaluate supplier performance, and improve the efficiency in your supply chain with a broad range of detailed analytical capabilities, including:

- Spend Visibility and Analysis
- Supply Chain Performance Analysis
- Supplier Relationship Management
- Supplier Performance Analysis
- Pricing Analysis
- Procurement Value Analysis

Powerful slice-and-dice functionality helps you analyze your procurement spend, while reporting tools integrate with email and Microsoft Office.

## LET AMS MAKE YOUR STRATEGY HAPPEN.

Contact AMS to learn about how more than 160 companies have used Procurement Strategizer to improve supply chain efficiency, increase effectiveness and contribute to cost reductions of up to 25 percent.